

SALES CONSULTANT

Northpoint has an opportunity available for a successful sales performer to join our team.

Northpoint is one of the top performing metro dealers in Australia. We are family owned for over 30 years and offer a fantastic work environment.

We are looking for an experienced Sales Consultant. The applicant must have:

- ✓ A proven sales track record
- ✓ Customer service focused
- ✓ Sales process driven
- ✓ Self-motivated
- ✓ Have a great referral network.
- ✓ Able to meet sales KPI's
- ✓ Competent computer skills for logging and contract generation.
- ✓ Be able to perform in a team environment.

Skills / Experience / Qualifications

- ✓ Commitment to safety.
- ✓ Exceptional customer service, negotiation and sales skills.
- ✓ Motivated and organised individual with experience in a customer facing role.
- ✓ Effective time management.
- ✓ Strong administrative and computing skills.
- ✓ Driver's license essential.

Take your career to the next stage and join the dynamic, fast paced Northpoint team.