



7 DAY EXCHANGE POLICY & AGREEMENT

The Northpoint Way is to provide you with additional peace of mind when buying your used car. If, for whatever reason, you are not completely satisfied with your choice of car, exchange it with our exclusive used car exchange policy.

Subject to the following terms any Used Car purchased from Northpoint under this agreement can be exchanged within Seven Days or 700 Kilometres, whichever occurs first, of the delivery date with the contracted purchase price applied to the purchase of another used car in Northpoint's stock.

Terms and Conditions are as follows:

- Please note that any rights the Guest's have under this policy are in addition to any rights you may have under the Australian Consumer Law;
- Please note this Exchange Policy does not affect any Guest's statutory warranty rights;
- The 7 (seven) day exchange period commences once the cooling off period has been completed and the car has been delivered. The Delivery Date will be the commencement date of the exchange period;
- The Guest must return the used car within 7 days from the delivery date to the Northpoint dealership that delivered the used car and with the original purchase contract and receipt;
- The used car must not have travelled more than 700 kilometres from the Delivery Date;
- This exchange policy is only for Guest/s that is/are private buyer/s and not a trade buyer, rental/hirer business or otherwise;
- Northpoint is satisfied that the Used Car is returned in the same condition as at the time of delivery;
- Northpoint is satisfied that the used car is unencumbered and still owned by the Guest;
- The Exchange/Replacement Used Car must be in Northpoint stock;
- The Guest may choose any used car in Northpoint's stock of an equal price, lower or higher value to the original contract price of the Used Car.
- Where the Guest wishes to exchange the Used Car for an Exchange/Replacement Used Car with a higher price, the exchange will not take place until the Guest has paid Northpoint the price difference;
- Where the Guest wishes to exchange the Used Car for an Exchange/Replacement Used Car with a lower price, the exchange will not take place until Northpoint has refunded to the Guest the price difference;
- Where the price is exactly the same between the Used Car and the Exchange/Replacement Used Car then there will be no additional cost to the Guest;
- Before any exchange is completed under this Exchange Policy/Agreement the Guest is responsible for making all necessary financing arrangements relating to the original purchase of the used car and the exchange/replacement vehicle. Northpoint will not be responsible for any costs applied by your Financier in respect to changing the original finance contract;
- The Guest will be solely responsible for any additional costs relating to On Road Statutory Costs (additional stamp duty /registration costs) and Insurance;
- The Guest will be responsible for all fines /road traffic infringement notices incurred during the exchange period and up to the time the used car is exchanged;
- This 7 Day Exchange Policy does not apply to Northpoint's New Car Demonstrators or New Cars;
- This is an Exchange Policy not a Refund policy. Accordingly, money paid will not be refunded unless required to do so under Australian Consumer Law.
- This Exchange Policy will not apply to the Exchange/Replacement Used Car i.e. only one exchange will be considered per original used car purchase;
- The Northpoint 7 Day Exchange policy is only effective upon the Guest agreeing to these terms and signing the agreement below.